

Austin Dias, MSRE (619) 269-6077 Austin@DuhsCommercial.com CA License: 01888482



PROPERTY PHOTOS

8807-8811 GROSSMONT BLVD. LA MESA, CA





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Scott Duhs

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leonard m. smith, REALTOR

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PROPERTY PHOTOS

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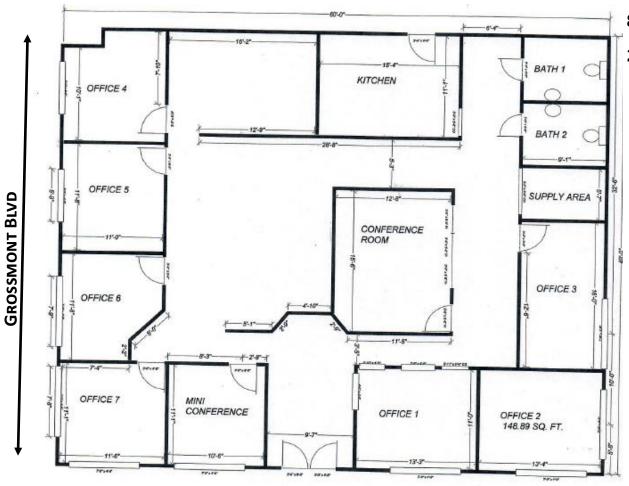
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SITE PLAN

8807-8811 GROSSMONT BLVD. LA MESA, CA



8811 GROSSMONT BLVD 2,800 SF

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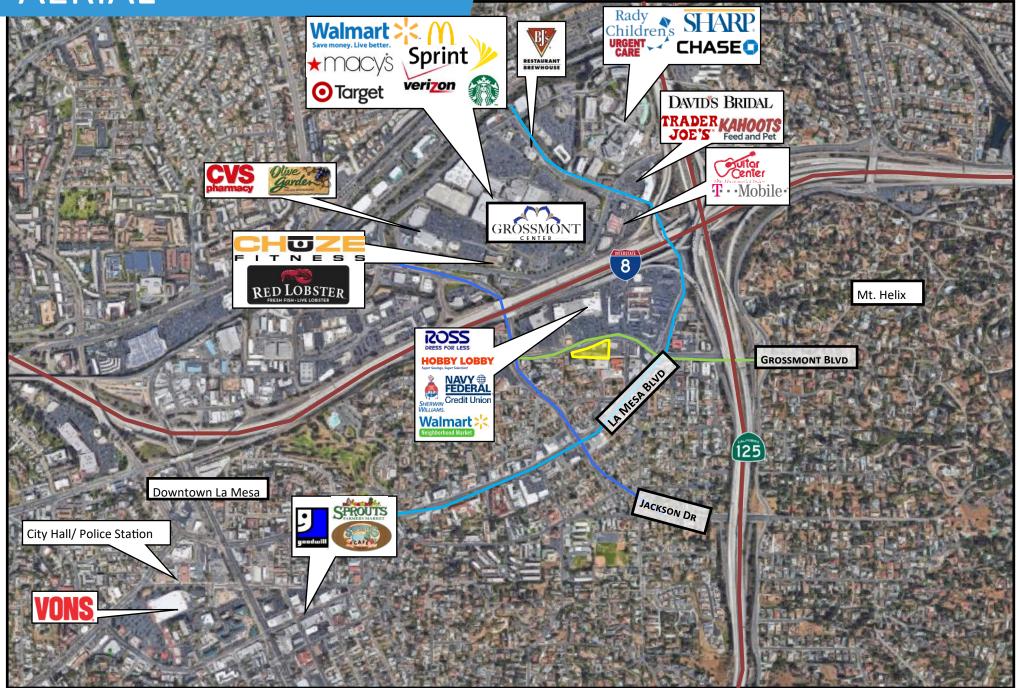
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AERIAL

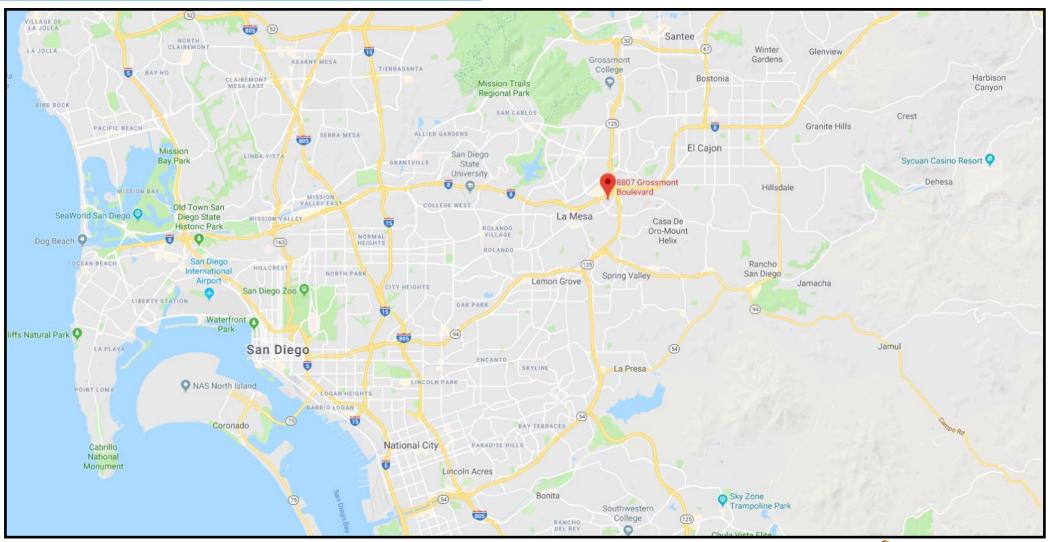
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MAP

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POTENTIAL OWNER USER FINANCING 8807-8811 GROSSMONT BLVD. LA MESA, CA

USE OF PROCEEDS			FINANCE STRUCTURE		
Land & Building		\$2,500,000	Source of funds		
Building Square Footage	4,800		Bank First Trust Deed Loan	50%	\$1,250,000
Cost Per Square Foot	\$520.83		Net Debenture Proceeds	40%	\$1,000,000
Building Improvements		\$0	Воггоwег	10%	\$250,000
Estimated Costs (paid up-front):			Total Financed Project Cost	100%	\$2,500,000
Appraisal & Environmental	\$5,500		,		
Bank Fees +Doc fees	\$16,300		504 ESTIMATED FEES		
Third Party / Escrow & Title Co	\$3,500		Bank Interim Loan		\$1,000,000
Total Estimated Costs	_	\$25,300	CDC Processing Fee (1.5%)		\$15,000
Total Project Cost	=	\$2,525,300	SBA guaranty fee (0.5%)		\$5,000
			Funding Fee (0.25%)		\$2,500
			Legal Closing Fees		\$2,500
			Underwriting Fee (0.40%)	_	\$4,120
			Subtotal		\$1,029,120
			Balance to Borrower	_	\$880
			Gross Debenture		\$1,030,000

ESTIMATED MONTHLY PAYMENTS

Bank First Trust Deed	\$7,247	
SBA Second Trust Deed	\$6,073	
Combined Monthly Payment	\$13,320	

BANK LOAN AMOUNT AND TERMS

Bank Loan Amount	\$1,250,000
Interest Rate (10 Year Fixed)	4.850%
Months Amortized (25 Yr.)	300
² Bank's interest rate and fee are negotial	

borrower and the Bank. The information contained herein is for discussion purposes only and is not

504 TERMS & ESTIMATED PAYMENTS

Term (Years)	25
Note Rate (Fixed)	3.4600%
Statutory Fees	1.093%
Effective rate	4.74%

Payment includes statutory fees as described below.

Years	Total Payment	
1-5	\$6,073	
6-10	\$5,944	
11-15	\$5,790	
16-20	\$5,608	
20-25	\$5,392	

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Debenture rounded up to nearest \$1,000 Summary Debenture loan fees paid

\$29,120



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DEMOGRAPHICS

	Population 2018 Population 2023 Projection	1 Mile 15,975 16,679	3 Miles 165,417 172,173	<u>5 Miles</u> 449,669 468,399	
	Households 2018 Households 2023 Projection	6,727 7,011	64,426 66,992	161,319 167,895	
\$ \$	Average HH Income 2018 Median HH Income 2018	\$87,344 \$65,142	\$84,223 \$64,496	\$80,180 \$61,570	

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